



When you choose pads utilizing the Vintex Safe Guard Barrier System not only are you making a choice which is better for everyone who handles the product, you are making the better choice for our environment while providing a product with proven consistency and durability all at a very competitive price.



Health & Safety

Environment

Performance

Cost



Vintex products are manufactured to exacting North American chemical standards and are certified as follows:

- Vintex barriers are phthalate free; they contain no DEHP, DBP, BBP, DINP, DIDP and DnOP. Certified to be compliant with CPSIA phthalate guidelines. The majority of offshore barriers we have tested use one or more of these as their primary plasticizer!

Vintex barriers are lead and heavy metal free to Safe Guard Barrier System standards.



- Vintex products are latex and BPA free.
- Vintex products do not contain any of the 38 chemicals listed in the REACH regulations.
(reference EC 1907/2006, updated December 15, 2010)

- Vintex products do not contain materials that exceed the exposure levels as defined by California Proposition 65.
- Vintex products meet the European Directive 2005/84 and the Canadian Consumer Product Safety Act.
- Vintex products can be used to meet Oeko-Tex standards.

In recent years, Vintex has evaluated numerous offshore bed pad/barriers that demonstrated inconsistency in meeting many, if not all, of the above criteria. Protect yourself from potential liability. Compliance is important to your customers and should be important to you. Hospitals and nursing homes are becoming increasingly concerned about, and aware of, chemical composition. Only Vintex Safe Guard certified products can ensure you are consistently providing a safe and healthy product to your customers, their end users, as well as your workers who handle the product every day.

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- Vintex's manufacturing plant and all our suppliers follow strict Health, Safety and Environmental protocols (EPA, OSHA and Canadian equivalents) to ensure products are produced with minimum environmental impact including:
 - » Safe and effective handling of chemicals
 - » Control of air quality and noise levels
 - » Waste materials are recycled and reused in manufacturing other non Safe Guard products
- Most offshore PVC resin production is done using the cheaper and antiquated coal-based technology which:
 - » Increases the carbon footprint
 - » Consumes a greater amount of energy
 - » Can utilize toxic mercury catalysts
 - » Produces inferior barriers due to inherent gels which cause leaks in the end product
- Proximity to market. The largest market for bed pads is North America. Vintex supply chain from cradle to grave is within North America minimizing the environmental burden and impact of shipping product around the world.



Vintex bed pads have 2 to 3 times the life of offshore reusable pads putting far less of a burden on material usage and transport. As a result, far fewer pads are disposed of in landfills and incinerators.

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- Vintex continuously improves its barrier technology. Today's Vintex products have improved chemistry for improved durability designed specifically for the application's needs. Our full range of products are proven to last far longer than offshore pads in any laundry environment.
- Consistent coating formulation at a consistent weight on a consistent knit backing in a consistent process. Offshore products from the same purchasing source show different weights, different textiles and different coating processes. Offshore brokers may win business with one pad then seek out a different manufacturer to provide a lower price. You can't be certain your first container comes from the same manufacturer your sample pad came from. Consistency is assured with a Vintex pad.
- We have analyzed over 80 offshore pads over the last number of years and have found that 90% either delaminate or leak before 100 laundry cycles, many in just 5 cycles.

- Vintex pads use the proven extrusion coating process which provides a stronger mechanical bond to withstand repeated launderings. Most offshore pads are laminated with adhesive technology. These pads delaminate as the adhesive breaks down causing the layers to come apart...most sooner rather than later.



Vintex barriers continue performing past 200 commercial launderings. That's dependable performance from the market leader.



- Compare the acquisition cost of North American manufacturers of Vintex barrier pads to the landed cost of offshore pads. North American prices are very competitive. Most sources offer a quality Vintex pad at offshore pricing.
- Vintex barriers last at least 2-3 times as long as offshore barriers. This represents a significant savings on a cost per use basis.
- North American manufacturers using Vintex barriers offer quick turnaround on large and small orders minimizing the inventory commitments and your cash outlay. These manufacturers also offer JIT service on a variety of pad products which allows you to offer your customers different levels of pad performance. Offshore sources allow little customization.
- Normal North American terms of sale apply so there is no need to secure costly Letters of Credits (LC) to secure inventory. LC terms transfer ownership at the dock offshore so quality issues with sub-standard pads become the purchasers problem with limited recourse.
- Vintex has never had a significant issue with performance of our barrier in our many years of supply. Any minor quality issues are handled quickly and efficiently through our suppliers with whom we have a long history of partnership.
- Among the many hidden costs of offshore pads is the cost of disposal of pads whose useful life is a fraction of Vintex barrier pads. Over time the number of pads discarded is twice or three times that of the Vintex pad. Disposal costs will continue to do nothing but increase.



North American sourcing of all components keeps non value added supply chain costs to a minimum...costs such as ocean freight, trader commissions, brokerage, and distribution costs.

The
Safer, Healthier
Choice

The
Cost Effective
Choice

The
Environmentally
Friendly Choice

The
High Performance
Choice





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